



### **Company Presentation for**



Peter Hoetzinger Co CEO & President

March 2011





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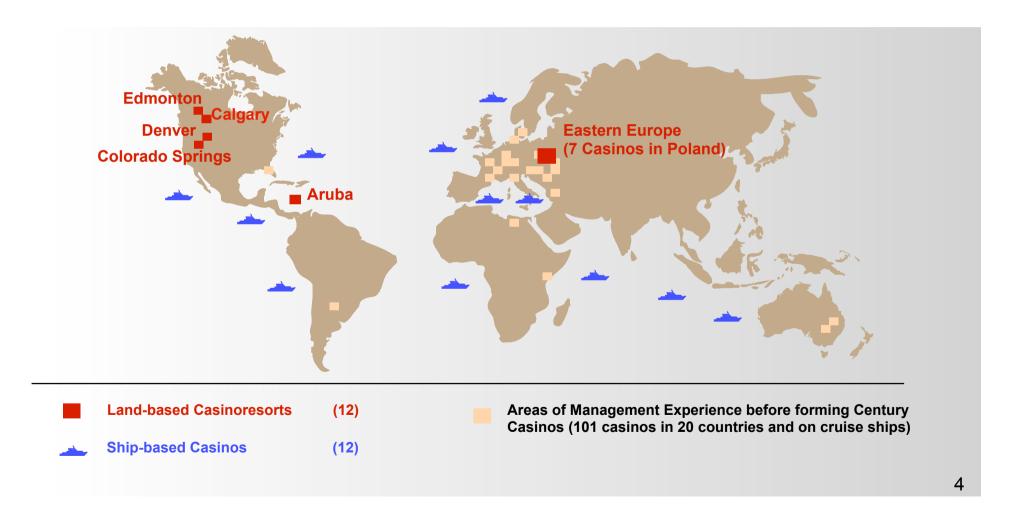
#### **Century Casinos at a Glance**

#### Overview

- We are a developer and operator/manager of casinos and currently own and/or operate 24 casino resorts world-wide.
- Shares listed on NASDAQ (since 1994) and Vienna Stock Exchange (since 2005), ticker: CNTY.
- Focus on mid-size casinos, catering to local customers as well as to tourism-based traffic.
- We own (100%) and operate four casinos & hotels in the US (near Denver and Colorado Springs) and Canada (Calgary and Edmonton) with 2,130 slot machines, 70 gaming tables, 9 restaurants and 73 hotel rooms.
- In addition, we manage and hold stakes in another 20 casinos in Poland (located in four and five star hotels throughout the country), Aruba and on luxury cruise ships with 850 slot machines and 170 gaming tables.
- Senior Management Team (European, North American, South African) successfully developed and managed more than 100 casinos in 20 countries and on cruise ships.



#### **International Diversification**



## Cripple Creek Welcome to the Winners' Zo Winners' Zone!



Cripple Creek near Colorado Springs, Colorado, USA

Casino



**AMENITIES** 

**COMMENTS** 

Hotel



**Bars & Restaurants** 





**SLOT MACHINES TABLE GAMES HOTEL ROOMS** 

445 slot machines 100% on TITO system

6 gaming tables

21 hotel rooms

1 restaurant, 2 bars, surface parking

45 minutes from Colorado Springs

Betting limit \$100 per game, open 24/7 Roulette, Blackjack, Poker, Craps

**Net Operating Revenue minus 4%** 

Slow US economy and fierce competition create difficult environment

Most recent performance showing signs of recovery









1-9/10 vs. 1-9/09: **EBITDA** minus 18%

# Central City Welcome to the Winners Zone



Central City – near Denver, Colorado, USA

Casino



Hotel



**Bars & Restaurants** 





SLOT MACHINES

**TABLE GAMES** 

**HOTEL ROOMS** 

**AMENITIES** 

**COMMENTS** 

512 slot machines 100% on TITO system

10 gaming tables

26 hotel rooms

2 restaurants, 2 bars, parking garage

45 minutes from Denver

Betting limit \$100 per game, open 24/7 Roulette, Blackjack, Poker, Craps

1-9/10 vs. 1-9/09: Net Operating revenue up 1% EBITDA down 2%

Slow US economy and fierce competition create difficult environment

Most recent performance showing signs of recovery







Edmonton, Alberta, Canada

Casino



Showroom



Hotel



Restaurants





**SLOT MACHINES** 

**TABLE GAMES** 

**HOTEL ROOMS** 

**AMENITIES** 

**COMMENTS** 

688 gaming machines

35 gaming tables, 24-hrs Poker

26 hotel rooms

Heated parking garage, 400 seat showroom, 4 restaurants and bars, lounge with live music, comedy club

Limited number of casino licenses in Alberta – high barrier to entry

AGLC is active partner and incentivized to improve our business (revenue split)

1-9/10 vs. 1-9/09: Net Operating Revenue up 10% EBITDA flat

Outlook for Alberta casino market seems pretty stable









Eventcentre



**Bowling** 



**Bars & Restaurant** 







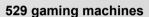




**TABLE GAMES** 

**AMENITIES** 

**COMMENTS** 



17 gaming tables, 24-hr Poker

30-lane bowling alley, two restaurants, 18,000 sft multi-purpose entertainment venue, 5,000 sft showroom/lounge

Acquired for \$11.5 million in Jan 2010

Major renovation works (interior and exterior) throughout 2010. Re-launch under "Century Casino" brand end of November 2010

Focus on gaining market share

Limited number of casino licenses in Alberta - high barrier to entry

AGLC is active partner and incentivized to improve our business (revenue split)







#### Warsaw, Krakow, Poznan, Katowice, Wroclaw, Gdynia



**OWNERSHIP** 

33.3% stake in Casinos Poland Ltd.
Owner and operator of seven casinos in Poland

**GAMING** 

250 slot machines and 105 gaming tables

**AMENITIES** 

Casinos located in four and five star hotels (i.e. Hyatt, Marriott, et al) in major cities throughout the country

RESULTS & POTENTIAL

Limited number of casino licenses – high barrier to entry

53% share of Polish casino market

Not consolidated in CNTY Financial Statements

Goal to strengthen position in the company

1-9/10 vs. 1-9/09: Net Operating Revenue up 9% EBITDA up 15%

New Gaming Law since Jan 2010 (gaming tax increase, phasing out of slots outside casinos)









Oceania Cruises, Regent Seven Seas Cruises, Windstar Cruises, TUI / Royal Caribbean Cruise Line, Silversea Cruises



**SLOT MACHINES** 

**TABLE GAMES** 

350 slot machines

52 gaming tables

Currently 12 ship-casinos in operation

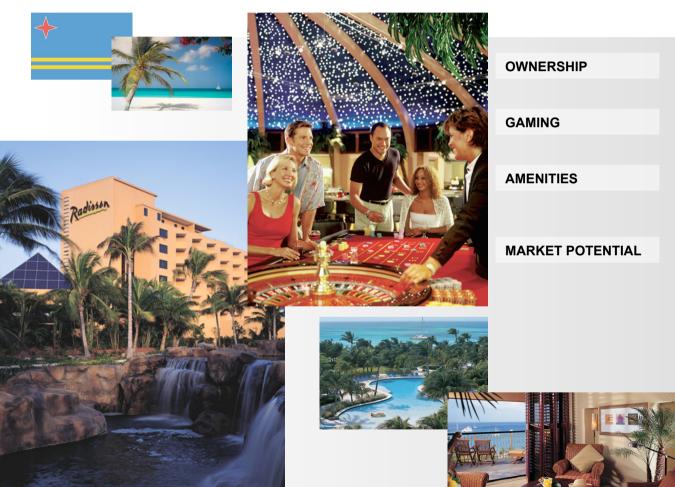
2 more under contract (1 from Oceania Cruises and 1 from TUI/RCCL Cruises)

1-9/10 vs. 1-9/09: Net Operating Revenue up 34% EBITDA up 32%





Aruba, Antilles, Caribbean



Long-term Management-Contract with Radisson / Carlson hotelgroup

250 slot machines and 15 gaming tables

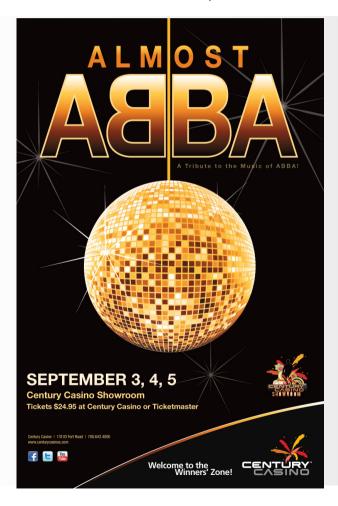
> Casino located in Radisson Hotel & Spa Resort Aruba, 355 rooms and suites, various restaurants and bars, conference and spa facilities

Start date December 1, 2010

Management fee consists of fixed payment plus revenue and EBITDA percentages

Market potential: international tourists (USA, Europe, South America, Canada) as well as local population











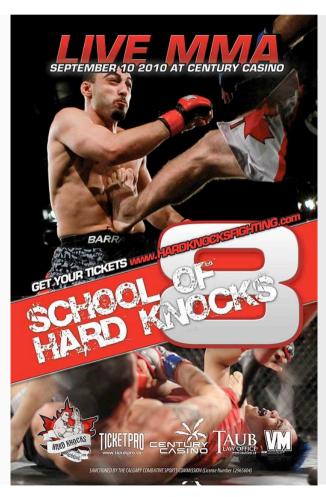


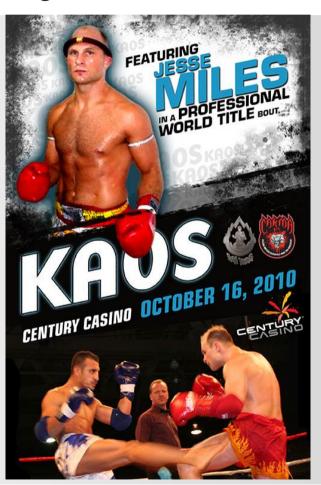




















#### Results of the first nine months 2010

- Net Operating Revenue \$45 million, up 20% vs. 1-9 2009
- Net Operating Revenue up in every segment of operations (Casino, Hotel, Food & Beverage, Entertainment)
- Adjusted EBITDA \$6.5 million, up 5% vs. 1-9 2009
- Continuing top-line growth will eventually create even greater benefits to EBITDA
- Earnings from Operations \$1.4 million, up 118% vs. 1-9 2009
- Long term debt down to \$13.6 million (annual interest expense reducing from \$3.8 million in 2009 to approx. \$1.3 million in 2010)
- Cash and cash equivalents \$24.8 million (after \$11.5 million Calgary acquisition in early 2010)



#### **Century Casinos at a Glance**

#### **Key Statistics**

Current share price: \$ 2.75

Shares outstanding: 23.8 million

Book value per share (as of 9/30): \$ 4.59

Cash/Equivalents (as of 9/30): \$ 24.8 million

Debt (as of 9/30): \$ 13.6 million

TTM net operating revenue: \$57.2 million

TTM adjusted EBITDA: \$ 8.2 million

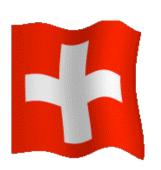
EV / TTM adj. EBITDA: 6.6

EV / Analysts' 2011 EBITDA est.: 4.5

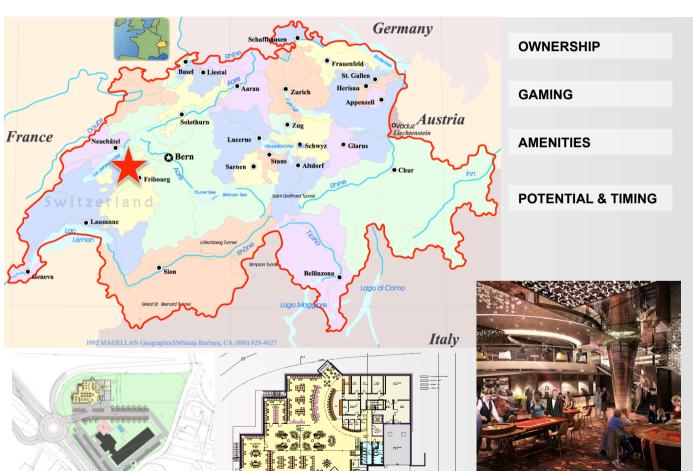




# Application for New Casino in Canton of Neuchâtel, Switzerland







97% stake in applicant company Total project cost up to \$30 mil

Up to 250 slot machines and up to 18 gaming tables

Casino, Food & Beverage, parking garage, Ibis Hotel next door

Limited number of casino licenses (21) – high barrier to entry

Total Swiss casino market has 250 tables and 3,800 slots and generates \$940 mil in annual casino revenues

Average of approx. \$500/slot/day and approx. \$2,500/table/day

Our market would include major cities such as the capital city of Bern (40 min), Lausanne (60 min) and Geneva (90 min)

Licensing decision expected in June / July of this year





#### **Investment Highlights**

**Experienced Management Team** (Europe, US, Canada, South Africa)

**Operational Optimization Program to Increase Margins** 

High Barriers to Entry in Key Markets of Canada and Poland

Strong Balance Sheet - Net Cash Position

**Several Growth Opportunities** 

Recent Acquisitions
(Calgary, Aruba and Ship-Casinos)
Expected to Provide Substantial
Revenue Increase

